

Hotel Requirements & Diamond Guidelines









Introduction

Dear Hospitality Professional,

We are pleased to announce the transformation of our expert-based AAA Diamond Ratings Program to the new **AAA Diamond Program**. Our goal is to increase the relevance and value of the Diamonds for travelers and property operators.

With the launch of our redesigned program, effective first quarter 2020, AAA offers an updated model to guide hotel and restaurant selection:

- Since 1937, AAA inspectors have been influencing the hospitality industry, recognizing consumer expectations and approving only the best places to stay and dine. These essential elements remain.
- However, our inspection criteria and processes, which we've continually evolved to fit the market, are newly
 updated to reflect current industry trends and member experience factors.

Our research shows consumers are confused by the glut of user reviews in a role previously filled by professional ratings. While the AAA Diamonds have always conveyed what properties offer based on comprehensive inspections, the term *rating* has come to mean how much users like a property based on their personal experiences. To distinguish the two, we reframed the Diamonds as "designations" instead of "ratings."

To reinforce each designation as a standalone identity, and to increase their impact for travelers and properties that want to promote their association with AAA, we replaced the one-to-five Diamond icons with single-Diamond icons.

As always, only hotels and restaurants that pass our rigorous annual on-site inspections receive AAA's endorsement: the **AAA Diamond Hotel** or **AAA Diamond Restaurant** window decal.

Subsequently, every AAA Diamond hotel and restaurant receives a specific Diamond designation.

- The new Three, Four and Five Diamond designations recognize clearly differentiated properties that meet comprehensive Diamond Guidelines.
- And the **new "Approved" Diamond designation** elevates the accomplishment of passing AAA inspection.

With these changes, combined with significant and sustained visibility, we believe the AAA Diamond Program will remain **the traveler's trusted choice** for advice on selecting hotels and restaurants.

To that end, we look forward to working with you to implement the new requirements and guidelines to better serve you, travelers and the industry. We appreciate your participation in the AAA Diamond Program along with your continued service to our members. Diamond Hotel
2020

APPROVED

THREE DIAMOND

FOUR DIAMOND

FIVE DIAMOND

The AAA Diamond Program Team

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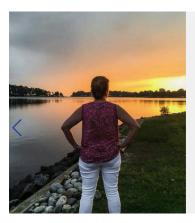
MEET THE INSPECTORS!

Diamond Hotel
2020

While we can't reveal their identities, we can offer you a closer look at the qualities and experiences that make AAA's seasoned industry professionals so fascinating.

Meet the Experts

Scroll through creatively angled portraits that tell a story and captivating biographies on topics from previous jobs to food and travel tips.



Inspector 55, Before becoming a AAA inspector in 1993, Inspector 55 had worked in restaurants, a historic house museum and retail jobs—including at a Christmas tree lot one year. She'll never forget the day she island hopped in the Caribbean via a small chartered plane to inspect several resorts on private islands. Her go-to recipes for cooking at home feature pasta, and discovering dishes with creative uses of vegetables is one of her favorite parts of dining out. During her trips she collects unusual key cards and makes them into refrigerator magnets when she gets home.

College major: Art history.
Wants to visit: Asia.

Inspector Shadows

Tag along as reporters and bloggers follow AAA inspectors on actual hotel and restaurant evaluations, watching and listening as they look under bedspreads and sample the menus.



Here's what AAA inspectors found at Hotel Paseo Palm Desert

Desert Sun (USA Today Network), June 14, 2019

Peeling back bed linens, one layer at a time, holding each up into the light making sure there are no stains, tears or hair strands. Running her hands along countertops in the bathrooms ...Read More

Twitter

Follow your favorite #AAAInspector <u>@AAA_Travel</u> for a smorgasbord of entertaining observations and discoveries from the road.



AAA Travel @AAA_Travel · Oct 17

For the best rooftop views in #VineyardHaven overlooking the ferries and waterfront on #MarthasVineyard, stay @MVMansionHouse. - #AAAInspector 46

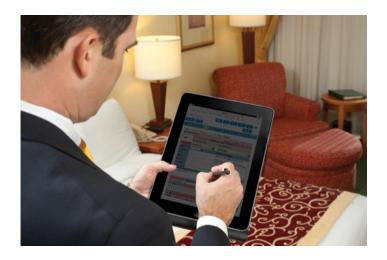


AAA INSPECTORS: THE TRAVEL EXPERTS

When AAA inspectors enter properties across North America – unscheduled and requesting prompt access to guest rooms – good things follow. That's because, for more than 80 years, AAA has represented the gold standard for hotel and restaurant inspections.

Long before there were websites, social networks and consumer reviews to help travelers find a clean lodging and a good meal, AAA inspectors were looking under beds and tasting the meatloaf all along North America's roadways. Since 1937, AAA has been conducting on-site evaluations and publishing the results to help members make informed travel decisions. AAA attributes this longevity to a system so reliable it benefits industry as much as travelers – plus a team of highly trained, full-time inspectors with extensive industry experience.





Unlike many rating providers, AAA excludes substandard properties. Only good options are AAA Diamond properties, so members can focus on the fit... and that's where the AAA Diamond Program comes in.

The Diamond designation lets travelers know what to expect. Sometimes a good night's sleep or a simple meal is all that's needed. Other times the facilities, ambience and services are essential to the experience. Each Diamond designation describes a different type of experience.

The guidelines inspectors apply follow a progression based on what's typical across the industry, with increased expectations at each designation. The attributes are weighted based on member priorities - and the collective result is a highly reliable way of categorizing. Travelers can use the quick-glance AAA Inspector designations or take in the full picture with the wealth of descriptive details also provided.



CONNECTING TO 60 MILLION+ MEMBERS

How do properties benefit from such scrutiny? They have the assurance of published, regularly calibrated AAA Diamond Program requirements and Diamond Guidelines – and an opportunity for immediate face time with inspectors to discuss the results, market trends and potential property changes.

Once designations are confirmed, hotels and restaurants are added to AAA's database for listing in travel information and trip planning tools. This means exposure to over 60 million AAA/CAA members in the resources they use to make travel planning and buying decisions – and eligibility for logo licensing and advertising programs for increased visibility and reach.

Section Two

INSPECTION PROCESS

The inspection process includes three parts:

- 1. Apply for an inspection using the form available at AAA.biz/Diamonds.
- 2. Fulfill AAA Diamond Program requirements and receive the AAA Diamond designation.
- **3.** Achieve your AAA Diamond designation calculated from objective scores recorded during the inspection and subjective elements based on the inspector's professional experience and training.

PART 1: APPLY FOR AN INSPECTION

By applying for – and/or consenting to – an inspection, you agree to allow AAA to publish your property information and the respective Diamond designation in our digital and printed travel information. Currently listed establishments need not reapply, as our inspectors routinely reassess AAA Diamond properties.

To expedite the application process, we suggest the following approach:

- Verify your property's eligibility by reviewing the AAA Diamond Program requirements. Properties must meet all Diamond Program requirements to be valid applicants.
- · Complete and submit the <u>Hotel Inspection Application</u> (pdf).
- Complete and submit the <u>Hotel Application Processing Fee Form</u> (pdf). The nonrefundable application processing
 fee helps offset the costs of validating property information; it does not guarantee an inspection or influence the
 outcome.

Important notes:

- If our records indicate past disqualifying issues, you may be asked to provide written documentation and receipts of the corrective action taken since then.
- AAA does not guarantee an immediate inspection of all properties that apply, and we reserve the right to apply
 priority consideration to those demonstrating the highest degree of AAA member value according to the following
 criteria:
 - · PREFERRED LOCATION
 - NEWLY BUILT / RENOVATED
 - REPUTATION
 - · HIGH DEGREE OF CLEANLINESS AND COMFORT
 - APPROPRIATELY MAINTAINED CONDITIONS
- We will provide written notice of your application status as soon as possible after completing our review.
- If your property is selected for inspection, the unannounced visit will occur within one year of the application date as we have an inspector available in your area.
- Basic listings in AAA travel products are provided without charge to AAA Diamond properties and those designated

What to Expect During the AAA On-Site Inspection

Introduction, Interview

On arrival (unannounced), the AAA inspector will speak with a property representative for a brief, but extremely important, interview to:

- · Collect factual information for potential use in AAA travel products.
- Be advised by you of any recent changes and/or plans for improvement.
- · Answer your questions.



Property Assessment

Following the interview, the inspector will request a tour of all public areas and a cross section of guest rooms.

We strongly encourage owner/management and key personnel to participate during the inspection as our inspector will point out strengths and weaknesses of your property as appropriate*.

*This valuable, no-cost dialogue is unique to the AAA inspection process.

PROPERTIES MUST MEET ALL AAA DIAMOND PROGRAM REQUIREMENTS BEFORE DESIGNATION FACTORS ARE ASSESSED.

Assessment Summary

If a property meets all AAA Diamond Program requirements, the inspector will recommend a Diamond designation based on the points assigned to public areas, guest rooms and bathrooms as noted at the time of the inspection. The property will also receive a AAA Diamond Hotel decal at the conclusion of the evaluation to affix in a visible property location. Additionally, we will provide you a AAA Inspection Summary by email which includes your property's status and the Diamond designation (if applicable)*.

*This valuable information is unique to the AAA inspection process. Additional inspection detail is available for a small fee by request. Visit <u>AAA.biz/Diamonds</u>.

For more information, review our <u>Inspections FAQ</u>.

PART 2: FULFILL AAA DIAMOND PROGRAM REQUIREMENTS

AAA DIAMOND PROGRAM REQUIREMENTS REFLECT THE MINIMUM ACCEPTABLE STANDARDS AS ESTABLISHED THROUGH MEMBER FEEDBACK*. *This research is unique to the AAA inspection process.

To be designated as a AAA Diamond property, an establishment must pass inspection by meeting the following requirements:

Cleanliness and Condition

- 1. All facilities associated with a property are clean and well maintained throughout.
- 2. At a minimum, each guest unit is thoroughly cleaned, with complete bed and bath linens changed between guest stays.
- 3. Basic housekeeping services and supplies are available on request.
- 4. All indoor areas are properly heated, air-conditioned and/or ventilated to ensure guest comfort.

Management and Style of Operation

Businesses will:

- 5. Provide AAA/CAA members value in all aspects of operation.
- 6. Cater primarily to transient rather than residential guests, with four or more private units available for AAA/CAA members.
- 7. Maintain compliance with all local, state and federal codes.

Owners/Operators will:

- 8. Assist AAA in the resolution of AAA/CAA member complaints.
- 9. Accommodate unannounced AAA property inspections within 20 minutes of notice.
- 10. Conduct business in a professional and ethical manner providing attentive, conscientious service to guests.
- 11. Place AAA/CAA members in AAA inspected guest units only. Overflow buildings or guest units associated with the property, but not inspected by AAA, are not acceptable accommodations.
- 12. Provide a responsible representative readily accessible at all times to address guest needs or requests.
- 13. Provide guests 24-hour access to communications for emergency or critical information.

Owners/Operators will not:

14. Use AAA branding (logo, Diamond designations, badges) without AAA's explicit permission.

Exterior and Public Areas

Businesses will have:

- 15. Accurate, legible signage in appropriate areas (e.g., entry, corridors, walkways, stairways, landings, parking areas).
- 16. Good illumination in all public areas (e.g., entry, corridors, walkways, stairways, landings, parking areas).
- 17. Procedures in place to ensure all facilities associated with a property and provided for guest use (e.g., restaurant, health club, gift shop, recreational facilities) meet all appropriate AAA Diamond Program requirements.

Guest Rooms

Each guest unit will have:

- 18. A clean and comfortable bed with a mattress pad, two sheets, two pillows with pillowcases, and an appropriate bed covering.
- 19. A nightstand or equivalent by each bed, a chair, a waste container, drawers/shelving and a clothes-hanging area.
- 20. Adequate shades, drapes, blinds or treatments to cover all windows or other transparent areas to provide guest privacy.
- 21. An adequate level of soundproofing to muffle exterior sounds.
- 22. An active light switch at the main entry.
- 23. Good overall illumination to include direct lighting at a chair, stationary writing surface (if present) and at each bed.

24. Exterior/hallway facing door(s) equipped with a functional primary lock **and** a secondary deadbolt lock.

Primary lock is a keyed mechanism that allows the door to be locked from the outside. Passkeys are strictly controlled and available only to recognized guests and essential associates for routine room access (e.g., management, housekeeping/ maintenance staff, security).

Secondary lock is a mortised, deadbolt-locking mechanism with a one-inch throw extending from the edge of the door into the door frame. This extra device affords guests a certain level of privacy. Unlike the primary lock passkeys, master keys for secondary locks are available only to essential associates and only for emergency purposes (e.g., management or security).

Secondary Lock Variances

In certain instances, the requirement for secondary locks may be modified to allow exceptions or provide increased guest security. The most common are noted below. AAA claims the right of final arbitrator in all decisions related to locks.

Sliding Glass Doors – Each sliding door must be equipped with an effective locking device. An effective secondary security lock is required on all ground-floor doors and those accessible from common walkways and adjoining balconies.

French Doors – In addition to the deadbolt lock, surface-mounted slide bolts must be installed at the top and bottom to secure the stationary/auxiliary door. These bolts must extend into the upper doorframe and the lower doorframe or floor and must be strong and sturdy mechanisms.

- 25. Working deadbolt lock(s) on each door to connecting guest units or maintenance corridors.
- 26. A viewport or window (convenient to the door) for each entry door.
- 27. A working lock for each window in a ground floor unit.
- 28. A working smoke detector.

Guest Bathrooms

Each guest unit will have:

- 29. A private bathroom solely dedicated for use by the guest(s).
- 30. A toilet, sink with adequate shelf space, mirror, convenient electrical outlet and a tub/shower with a non-slip surface.
- 31. Good overall illumination to include direct lighting at the mirror(s).
- 32. Two bath towels, two hand towels, two face cloths and two cups/glasses.
- 33. Toilet tissue, a cloth bath mat, and two bars of soap or equivalent.
- 34. Non-porous surfaces (e.g., floors, walls, baseboards) in all toilet areas.

AAA DIAMOND PROGRAM REQUIREMENTS AND DIAMOND GUIDELINES - WHAT'S THE DIFFERENCE?

AAA's Diamond Program comprises two distinct components. The *Diamond Program requirements* are uncompromising, mandatory standards that result in one of two outcomes: achieving a AAA Diamond designation or not. The *Diamond Guidelines*, applied only to properties that meet the Diamond Program requirements, are somewhat flexible. The overall designation is based on a prevalence of expected attributes and the inspector's professional judgment in the context of thousands of property inspections.

Properties must meet all AAA Diamond Program requirements to be designated as a AAA Diamond property.

Diamond Program requirements are common-sense qualifications AAA/CAA members say are essential to their satisfaction and professional operators routinely seek to achieve.

Properties must meet most AAA Diamond Guidelines for a particular designation to be assigned that Diamond designation.

The Diamond Guidelines reflect attributes typically — but not universally — observed throughout a lodging industry segment. Therefore, the lack of some components listed for a Diamond designation does not necessarily preclude the achievement of that designation. During evaluations, inspectors assess each attribute of the property and assign the most appropriate designation that will provide the best match in meeting AAA member expectations.

Not all guidelines apply to all property types. For example, a swimming pool is not expected at a bed and breakfast, but is essential at a resort hotel. Additionally, downtown hotels may lack extensive landscaping features in comparison to what is typical in more rural locations. AAA inspectors apply only those Diamond Guidelines applicable for the property classification.

PART 3: ACHIEVE YOUR AAA DIAMOND DESIGNATION

AAA DIAMOND PROGRAM

AAA DIAMOND DESIGNATIONS FOR HOTELS REPRESENT A COMBINATION OF THE OVERALL QUALITY, RANGE OF FACILITIES, AND LEVEL OF HOSPITALITY OFFERED BY A PROPERTY. The widely recognized and trusted AAA Diamond designations help members choose hotels that will meet their needs and expectations.

AAA's Diamond Guidelines indicate what is typically found at each designation level — from simple economy to highly personalized luxury. The Diamond designation is determined based on a compilation of all property characteristics, with a focus on the overall guest experience rather than on individual elements. While properties at the same Diamond designation may have variations in the attributes offered, a predominance of characteristics drives the Diamond designation.

The inspector's Diamond designation recommendation is based on both the Diamond Guidelines and professional judgment — an essential component of the assessment. Our inspectors are North America's travel experts, immersed in the hospitality industry on a daily basis as they conduct more than 29,000 hotel inspections per year.

What the **Diamond designations mean:**



Approved

Noteworthy by meeting the industry-leading standards of AAA inspections.



Three Diamond

Comprehensive amenities, style and comfort level.



Four Diamond

Upscale style and amenities enhanced with the right touch of service.



Five Diamond

World-class luxury, amenities and indulgence for a once-in-a-lifetime experience.

Glossary

When you see the following terms used in the following Diamond Guidelines pages, please refer back to this page for more information.

- **Connective Technology/Connectivity** The integration of technology and information systems that allow guests and hotel operators to interact effectively.
- Decorative Obvious ornamental embellishment with attractive results.
- **e.g.** For example. Items following are only examples of what is typical and should not be interpreted as a required appointment.
- **Leading Edge** Most advanced in their profession; luxuriant, luxury materials, highly fashionable/grand design and functionality working in sync to provide a sumptuous level of comfort.
- Luxurious Characterized by opulence, sumptuousness, or rich abundance; extremely comfortable, elegant or enjoyable.
- Modest/Modestly Enhanced More than basic; slight enhancement; limited in size or scope.
- Upscale Obviously high grade; upmarket, luxurious feel; cohesive designs; not just the latest trend.

Key Notes:

- Additional Impressions All areas may be subject to point additions/subtractions related to key member
 experience factors pertaining to comfort, design and layout, or other unique features. Note: AAA/CAA members
 express significant dissatisfaction with additional non-use fees (e.g., "resort fees", safes, microwaves, refrigerators,
 etc.). Free and effective internet bandwidth within the guest room is also a typical guest expectation.
- Additional Features Some features and amenities (recreation facilities, microwaves, coffeemakers, iron, etc.) are
 not measured on a Diamond scale, but are factored into the overall property designation based on availability and/
 or general quality according to AAA member expectations for the designation level.
- Exceptions Not all of the Diamond Guidelines will apply to all property types. AAA inspectors will only use the sections of the Diamond Guidelines that are appropriate for the property classification in assessing the overall Diamond designation. If an attribute exists at the property, it will be measured accordingly.







Exterior



Increased quantity, variety and/or coordination of

materials

Modest design and effect



Decorative materials

Well-coordinated and distinctive design

Significantly enhanced design effect



Upscale materials

Substantial, cohesive and impressive design

Upscale effect



Luxurious materials

Leading-edge design and effect

BUILDING STRUCTURE & DESIGN

GENERAL

CURB

APPFAI

Modest enhancements to materials, design and/or function e.g., roof mansard, gable, cupola, window shutters/ sashes, siding, columns, railings Significant decorative enhancements to materials, design and/or function in the most prominent structural areas, such as the façade

Obvious distinctive effect e.g., enhanced roofs, window treatments/ moldings, stone/ veneer accents or balconies Upscale enhancements

Substantial, cohesive and impressive design and effect throughout the property footprint Grand architectural features

Leading-edge design and effect throughout the property footprint

LANDSCAPING

Modest enhancements to quantity, variety of plants and/or landscape materials

Some surroundings reflect a coordinated design of moderate visual interest Significant, decorative enhancements to quantity, variety of plants and/or landscape materials

Overall decorative design

Creates an obvious visual interest in most areas

The entire grounds are professionally planned and manicured with an extensive use of appropriate, mature plants and landscape materials

Cohesive, upscale design that withstands seasonal weather conditions

At least one upscale accent feature e.g., statuary, water feature, serenity garden

Luxuriant landscape materials

Leading-edge design and effect that withstands seasonal weather conditions

Multiple upscale accent features are meticulously integrated by design e.g., statuary, water feature, serenity garden **MAIN**

ENTRANCE





and/or function

Covered entry door

If covered entry has drive-through capability, capacity is limited to one-car width

One additional feature e.g., bench seating, double entry doors, automatic entry doors, revolving doors, entry vestibule, enhanced façade or driving surface



Significant decorative enhancements to materials, design and function

Covered drivethrough entry capacity is appropriate for the size of the lodging (minimum two-car width or depth)

At least three additional features e.g., bench seating, double entry doors, automatic entry doors, revolving doors, entry vestibule, enhanced façade or driving surface



Upscale materials, design

Covered drivethrough entry with capacity greater than two-car width and depth

At least three additional features e.g., bench seating, double entry doors, automatic entry doors, revolving doors, entry vestibule, enhanced façade or driving surface



Luxurious materials

Leading-edge design and effect

Covered drivethrough entry with capacity greater than two-car width and depth

Expanded drive or courtyard

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the exterior/public areas.

Location - The impression made by the location of the property, proximity to attractions or natural features.

Parking - The availability of free and convenient parking for guest vehicles.







Public Areas











GENERAL VIBE (DÉCOR STYLE & AMBIENCE)

Modest enhancements to materials and/ or design

Increased function and/or coordination

Enhanced level of comfort

Distinctive style

Significant enhancements to materials and/or design

Well-coordinated, with increased functionality; openconcept designs that facilitate social interaction

Obvious degree of comfort

Upscale materials, design and/or function

Well-coordinated. with increased functionality; openconcept designs that facilitate social interaction

Exceptional degree of comfort

Luxurious materials

Leading-edge design and effect

Exceptional degree of comfort

FREE FLOOR SPACE

Obvious restrictions due to size and/ or placement of appointments; constricted appearance

Limited restrictions, as placement of appointments is well-proportioned to area size and traffic flow

Area size and placement of appointments provide an obvious degree of spaciousness allowing increased ease of movement for guests

Area size and placement of appointments provide an abundance of space that contributes to the ultimate level of comfort and relaxation

FURNITURE QUALITY & DESIGN

Modest enhancements to materials or design

Increased function and/or coordination

Provides an adequate level of comfort

Significant enhancements to materials or design

Well-coordinated with increased functionality

Provides an enhanced degree of comfort

Upscale materials e.g., granite/stone, solid wood, polished metals, high-gloss lacquers, veneer finishes with solid wood accents, high-grade laminate insets

Upscale design and/ or function e.g., antiques, leather, plush padding, designer fabric, sculptured shape, crisp line

Exceptional degree of comfort

Luxurious materials

Custom workmanship

Leading-edge design and effect

Exceptional degree of comfort

GUEST SERVICE AREA(S)



Enhanced front desk e.g., size or design

Multiple guest service capability



Enhanced front desk/pods/alternative check-in methods

Multiple guest service capability

Part of a spacious common area

Uniformed staff



Enhanced front desk/pods/alternative check-in methods

Multiple guest service areas e.g., front desk, bell stand, concierge, video kiosk

Part of a spacious common area

Uniformed staff



Enhanced front desk/pods/alternative check-in methods

Multiple guest service areas e.g., front desk, bell stand, concierge, video kiosk

Part of a spacious common area

Uniformed staff

Staffed concierge area (minimum 16 hrs./day and 7 days/ week)

ILLUMINATION

Modestly enhanced design, materials, positioning and/or function

Good level of overall illumination

Decorative and wellcoordinated design, materials and/or function

Well-positioned

Good level of overall illumination

Fixtures reflect upscale design

Well-positioned

Excellent level of overall illumination enhances the intended use of the space Custom fixtures of outstanding quality

Well-positioned

Excellent level of overall illumination enhances the intended use of the space

Leading-edge illumination effect that provides day/ night transition

SEATING LAYOUT

Expanded overall capacity

Multipurpose hard and soft seating

Expanded overall capacity

Expanded capacity for each function (soft seating, dining, workspaces) Expanded overall capacity

Expanded capacity for each function (soft seating, dining, workspaces)

Multiple conversational groupings

One semi-private area (away from traffic flow) Expanded overall capacity

Expanded capacity for each function (soft seating, dining, workspaces)

Multiple conversational groupings

Multiple semi-private areas (away from traffic flow)

DECORATIVE

ENHANCEMENTS



Common artwork with enhanced frame(s) -Orother modest appointments e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace



Well-coordinated, decorative framed artwork or appointments that provide distinctive appeal e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace



Well-coordinated, decorative framed artwork or appointments

Varied assortment that provides a thematic upscale appeal e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace



Well-coordinated, decorative framed artwork or appointments

Varied assortment that provides a thematic upscale appeal

Variety of styles and accent pieces e.g., custom artwork, limited edition prints, canvas art, tapestries, or lithographs with enhanced matting and preservation frames, assorted artisan pieces, sculptures

consistent signal strength Convenient electrical outlets

e.g., multiple routers,

Wireless internet

access available

throughout the

property

Wireless internet access available throughout the property e.g., multiple routers, consistent signal strength

Convenient electrical outlets

Workspaces with USB or other alternative charging capability

Additional connectivity options e.g., interactive electronic reader board with local information, boarding pass kiosk. device available for electronic check-in/ check-out, RFID keys, mobile device check

Superior internet speed and capacity available throughout the property e.g., multiple routers, consistent signal strength

Remote guest service access through mobile device

One additional technology feature e.g., mobile device room key access, wireless charging systems, advanced business computing equipment

Superior internet speed and capacity available throughout the property e.g., multiple routers, consistent signal strength

Advanced guest connectivity capability across all guest interactions (front desk, bell service, concierge, maintenance, food and beverage, housekeeping, recreation)

One additional technology feature e.g., mobile device room key access, wireless charging systems, advanced business computing equipment

Leading-edge technology

CONNECTIVE **TECHNOLOGY**

ELEVATOR



Elevator is available for guest use in all multi-story buildings

Landing includes at least one accent feature e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants



Elevator is available for guest use in all multi-story buildings

Elevator includes decorative appointments

Landing includes multiple accent features e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants



Multiple elevators

Upscale appointments

Landings are recessed and include multiple accent features e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants

Additional service elevator is available for staff use



Multiple elevators

Elevator cabs have additional features e.g., high speed, destination dispatch, dual call button panels, television, music, card key access, voice indicators

Landings are recessed and include multiple accent features e.g., chair/sofa, table, lamps/wall sconce, phone, artwork, mirror, flowers/plants

Additional service elevator is available for staff use

Leading-edge effect



APPROVED

Designated room on site

Three pieces of cardio/strength equipment

At least four amenities: Mirrors Television Water cooler Towels Clock Sanitizer



Designated room on site

Four or more pieces of professional grade equipment

Mirrors Television Water cooler Towels Clock Sanitizer

Additional personal training options e.g., free weights, benches, floor mats, physio balls, toning bars/rollers

Specialized, highimpact flooring

Multiple televisions or individual televisions for each piece of cardio equipment

One additional amenity e.g., infused water, bottled water, chilled towels, aromatherapy scents, ear buds, fresh fruit



Upscale facility

Full array of state-of-the-art fitness equipment appropriate with room count

Provides an obvious degree of spaciousness

Additional personal training options e.g., free weights, benches, floor mats, physio balls, toning bars/rollers

Specialized, highimpact flooring

Multiple televisions or individual televisions for each piece of cardio equipment

Three or more additional amenities e.g., infused water, bottled water, chilled towels, aromatherapy scents, ear buds, fresh fruit



Leading-edge facility

Full array of state-of-the-art fitness equipment appropriate with room count

Provides an obvious degree of spaciousness

Luxurious health club environment with attendants

Personal training options / guided programs

In-room exercise programs available

Specialized, highimpact flooring

Multiple televisions or individual televisions for each piece of cardio equipment

Comprehensive array of amenities

Dressing area includes lockers, showers and restrooms

Athletic gear available





FOOD & **BEVERAGE OUTLETS**

RESTAURANT



OR

BREAKFAST AREA



One quick-service outlet on site



One full-service restaurant

Lounge or bar area

Grab-and-go option available



Upscale, full-service restaurant i.e., comparable to a Three Diamond restaurant

Separate lounge or bar area

Room service available for breakfast, lunch and dinner



Multiple outlets including an upscale, full-service restaurant i.e., at least one is comparable to a Four Diamond restaurant

Separate lounge or bar area

Room service available 24/7

OR

Expanded breakfast including at least one hot item e.g., waffles/ pancakes, eggs, breakfast meats

Dedicated area with modest restrictions due to size and/ or placement of appointments

Limited seating is available

Television

Expanded breakfast includes multiple hot items e.g., waffles/ pancakes, eggs, breakfast meats

Appointments are well-proportioned to area size, with appropriate seating for the size of the establishment

Television

Clearly refined menu

Full service

Upscale surroundings

Appointments are well-proportioned to area size, with appropriate seating for the size of the establishment

Television

Not applicable

Restroom available

Decorative appointments

Multiple restrooms in a convenient location (If property has expanded meeting facilities, then additional restrooms are available in proportion)

Upscale appointments

Multiple restrooms in a convenient location (If property has expanded meeting facilities, then additional restrooms are available in proportion)

Multiple locations

First-class with luxurious appointments

Multiple restrooms in a convenient location (If property has expanded meeting facilities, then additional restrooms are available in proportion)

Multiple locations

RESTROOMS

SIGNAGE THROUGHOUT PROPERTY



Modestly enhanced materials, design

Limited locations



Decorative materials, design enhancements

Ample locations



Intuitive, upscale materials, design and location

Ample locations



Custom materials, intuitive design

Creatively placed for a leading-edge effect

Ample locations

Modest selection of amenities available at the front desk Dedicated sundry area

Upscale gift shop providing a wide variety of merchandise Upscale gift shop providing a wide variety of merchandise

AND

OR

SUNDRIES & SHOPS

In vending machine e.g., toothbrush/ paste, razors, mouthwash, shower caps, combs Conventional gift shop offering a moderate variety of merchandise e.g., health and beauty items, food, beverage, basic technology accessories and reading materials Convenient access to a variety of first-class shops

Convenient access to a variety of first-class shops



Pool area reflects the use of modest materials and design

Limited amount of furniture in simple or mixed styles



Well-appointed with decorative features and enhanced design

Good variety of comfortable, coordinated pool furniture



Well-appointed with upscale materials and design

Good variety of comfortable, coordinated pool furniture

Includes at least one additional feature e.g., hot tub, whirlpool spa, steam room, sauna, fountain, waterfall, zero-entry, infinity edge, children's splash pad, kiddie pool, water slide

Food and beverage service is available poolside



Luxurious materials

Leading-edge appointments e.g., in-pool seating, sculptures, water feature, exotic plants and gardens, stone/ tile surfaces with designer inlays

Good variety of upscale pool furniture

Includes at least one additional feature e.g., hot tub, whirlpool spa, steam room, sauna, fountain, waterfall, zero-entry, infinity edge, children's splash pad, kiddie pool

Additional poolside amenities e.g., cabanas, Bali beds, umbrellas, lotions, food and beverage outlet

Attendants on duty

Food and beverage service is available poolside

SWIMMING POOL

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the exterior/public areas.

Additional Recreational Facilities/Programs – The availability of substantial on-site recreational facilities.

Spa – The availability of on-site spa facilities.

Resort / Non-use Fee(s) – A detraction for the automatic collection of separate fees for facilities, amenities or services regardless of quest use

Overall Impression - The overall aesthetic impression of the design and functionality.

Comfort - The degree to which design and functionality contributes to physical ease and well-being.

Aesthetic Spaces - Freestanding indoor/outdoor areas (by design) that are pleasing to the senses.

Other – Unique attributes or other standout features or experiences.







Guest Rooms



Modest enhancements to

materials, design

Increased function and/or coordination

Adequate level of comfort



Significant enhancements to materials, design

Well-coordinated, with increased functionality

Enhanced degree of comfort

Comprehensive design reflecting streamlined, trendy, contemporary or traditional styles



Upscale materials, design and/or function

Well-coordinated, with increased functionality

Exceptional degree of comfort



Luxurious materials

Leading-edge design and effect

Exceptional degree of comfort

e.g., quilted or soft top mattress, duvet Bed linens are

smooth to touch

Modestly enhanced

materials, design

(headboard, bed

bed covering)

base, mattress and

Pillows are of an enhanced grade (thick cluster fiber) Decorative headboard e.g., upholstered, multiple textures, shelving, reading lights, oversize mural

Mattress includes comfort enhancement e.g., pillow top, foam padding

Bed linens are smooth to touch

Pillows are of an enhanced grade (thick cluster fiber)

Three accent features to bed linens e.g., triple sheeting, overstuffed duvet, skirting, wrapped box spring, bed throw/scarf, multiple pillows, embroidered pillow cases/shams Upscale materials

Oversize or custom made headboard, bed base, mattress

Bed linens are very soft to the touch and tightly woven

Pillows are of an upscale grade e.g., down, natural memory fibers, hypo-allergenic, gel

Three accent features to bed linens e.g., triple sheeting, overstuffed duvet, skirting, wrapped box spring, bed throw/scarf, multiple pillows, embroidered pillow cases/shams Luxurious materials

Leading-edge effect

Bed linens have a luxuriously soft, silklike feel

Pillows are of an upscale grade e.g., down, natural memory fibers, hypo-allergenic, gel

Three accent features to bed linens e.g., triple sheeting, overstuffed duvet, skirting, wrapped box spring, bed throw/scarf, multiple pillows, embroidered pillow cases/shams

BED/BEDDING

VIBE

(DÉCOR STYLE)

FREE FLOOR

SPACE



Obvious restrictions due to size and/ or placement of appointments; Overall appearance is constricted



Limited restrictions, as placement of appointments is well-proportioned to room size and traffic flow



Room size and placement of appointments provide an obvious degree of spaciousness allowing increased ease of movement for multiple guests



Room size and placement of appointments provide an abundance of space that contributes to the ultimate level of comfort, privacy and relaxation for multiple guests

FURNITURE QUALITY & DESIGN

Modest enhancements to materials, design

Adequate function and/or coordination

Adequate level of comfort

Significant enhancements to materials, design

Well-coordinated, with increased functionality

Enhanced degree of comfort

Upscale materials e.g., granite/stone, solid wood, polished metals, high-gloss lacquers, veneer finishes with solid wood accents, high-grade laminate insets

Upscale design and/ or function e.g., antiques, leather, plush padding, designer fabric, sculptured shape, crisp line

Exceptional degree of comfort

Luxurious materials

Custom workmanship

Leading-edge design and effect

Exceptional degree of comfort

enhancements to materials, design, functionality and/or placement

Good level of overall illumination

≥ Three lighting

fixtures reflect

modest

≥ Four lighting fixtures reflect decorative materials, design

Well-positioned from multiple sources

Good level of overall illumination at each key task area

≥ Four lighting fixtures reflect upscale materials, design

Well-positioned from multiple sources

Superior functionality provides for ambience options e.g., dimmers, point lighting, multiple switches, remote control and/or natural light sources

Excellent level of overall illumination ≥ Four custom lighting fixtures of outstanding quality

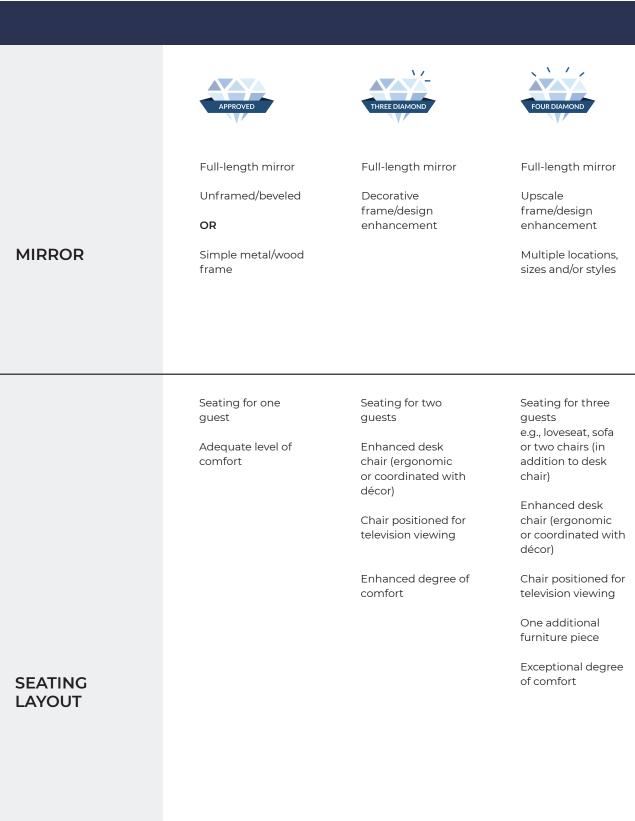
Well-positioned from multiple sources

Superior functionality provides for ambience options e.g., dimmers, point lighting, multiple switches, remote control and/or natural light sources

Excellent level of overall illumination

Leading-edge illumination effect

ILLUMINATION





Full-length mirror

Custom frame/design enhancement e.g., luxurious materials, artistic design, oversized, multiple viewing angles

Multiple locations, sizes and/or styles

Seating for three guests e.g., loveseat, sofa or two chairs (in addition to desk chair)

Enhanced desk chair (ergonomic or coordinated with décor)

Furniture layout clearly designed for small grouping

Two additional furniture pieces

Exceptional degree of comfort



Modestly enhanced open wall-mounted clothes rack

Detachable wood or heavy metal/plastic hangers



Embellished open, recessed area or enclosed area or freestanding armoire

Drawers/shelving available

Ample space (for two guests)



Upscale quality enclosure

Closet can enclose full-length apparel

Matching, openhook, wood/ sculptured plastic hangers (heavy gauge with metal hook)

Some with skirt or pant hanging attachments

Ample supply (for two guests)

Two or more additional features e.g., illumination, drawers, shoe rack, walk-in capability, two or more shelves, upgraded luggage racks/designer style benches



Upscale quality enclosure

Closet can enclose full-length apparel

Comprehensive selection of hangers for ≥ three guests

At least two satin hangers

Closet is illuminated

Three or more additional features e.g., illumination, drawers, shoe rack, walk-in capability, two or more shelves, upgraded luggage racks/designer style benches

STORAGE/ SHELVING

32-inch flat-panel

Channel directory

Two additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

40-inch flat-panel

Channel directory

Cables and cords are hidden from view

Three additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

43-inch flat-panel

Channel directory

Cables and cords are hidden from view

Four additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

> 43-inch flat-panel

Seamlessly integrated with room design

Channel directory

Cables and cords are hidden from view

Five additional features e.g., all-in-one multimedia hub, high-definition channels, free/pay movie channels, digital art/property information, mood effects, multiple viewing angles, acoustic board, smart TV functionality, streaming capability, surround sound

TELEVISION TYPE & **PLACEMENT**



SURFACES

(JUDGED ON THE BASIS OF AVAILABLE SURFACE SPACE)



Small task table or alternative work/ writing surface



Medium-size desk, task table or alternative work/ writing surface

Electrical outlet and USB port near surface



Large-size desk, task table or alternative work/writing surface

Multiple electrical outlets and USB ports near surface



Large-size desk, task table or alternative work/writing surface

Multiple electrical outlets and USB ports near surface

Work space is appropriately enhanced by unique style/design

Uncluttered, with efficient functionality

VENTILATION

Heat and air conditioning available on demand

Conveniently located through-wall HVAC units

Easily accessible controls

Conveniently located through-wall HVAC units

Modern and quiet

Digital thermostat control on wall

Central system

Digital thermostat control on wall

Central system

Quiet and inconspicuous form and function

Digital thermostat control on wall

DECORATIVE ENHANCEMENTS

Common artwork with enhanced frame(s) -Orother modest appointments e.g., live plants, floral displays, prints, assorted pieces, sculptures, accent wall, water features, fireplace Well-coordinated, decorative framed artwork or appointments that provide distinctive appeal Well-coordinated, upscale framed artwork or appointments

Varied assortment of styles and accent pieces that provide a thematic upscale appeal Well-coordinated, luxurious framed artwork or appointments

Varied assortment of styles and accent pieces that provide a leading edge or luxurious appeal e.g., custom artwork, limited edition prints, canvas art, tapestries, or lithographs with enhanced matting and preservation frames, assorted artisan pieces, sculptures

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the guest room.

Technology – The overall impression of the technology features.

Microwave - A microwave oven is present in each guest room.

Refrigerator – A refrigerator is present in each guest room.

Robes - A robe is present in each guest room (two in doubles).

Slippers - A set of slippers is present in each guest room (two sets in doubles).

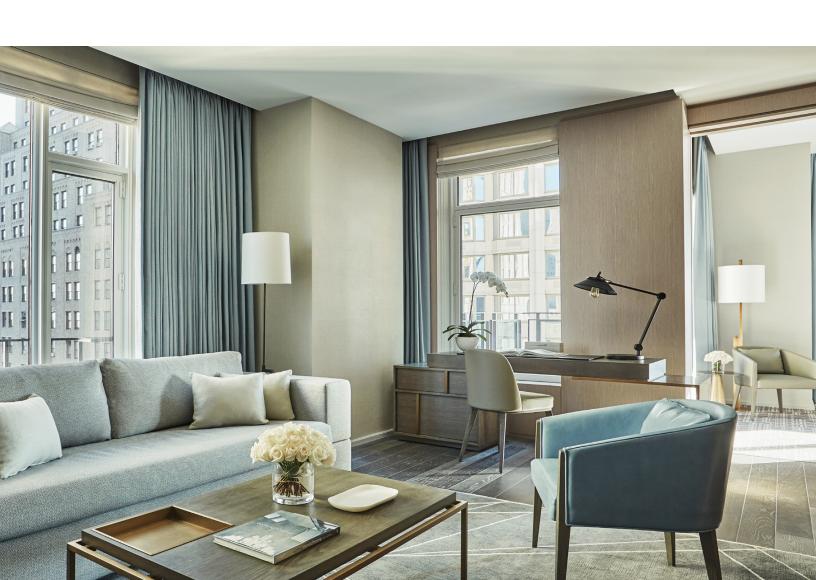
Safe - A safe is present in each guest room.

Internet - Wireless internet access in guest rooms is offered free, or at an additional cost.

Overall Impression - The overall aesthetic impression of the design and functionality.

Comfort - The degree to which design and functionality contributes to physical ease and well-being.

Other – Unique attributes or other standout features or experiences.









Bathrooms











VIBE (DÉCOR STYLE) Modest enhancements to materials, design

Increased function and/or coordination

Adequate level of comfort

Significant enhancements to materials, design

Well-coordinated, with increased functionality

Enhanced degree of comfort

Comprehensive design reflecting streamlined, trendy, contemporary or traditional styles Upscale materials, design and/or function

Well-coordinated, with increased functionality

Exceptional degree of comfort

Luxurious materials

Well-coordinated, with increased functionality to provide leadingedge design and effect

Exceptional degree of comfort

VANITY AREA

(JUDGED ON THE BASIS OF AVAILABLE SURFACE SPACE) Modestly-enhanced materials, design; limited free space e.g., poured acrylic, cultured marble/ granite, ceramic tile Decorative materials, design; adequate free space e.g., quartz, granite Upscale materials, design; spacious design e.g., marble or other solid stone

Multiple counters and/or shelves

Upscale materials, design; spacious design e.g., marble or other solid stone

Multiple counters and/or shelves; multiple sinks

Leading-edge effect

FREE FLOOR SPACE

Obvious restrictions due to size and/ or placement of appointments; constricted appearance (If vanity area is separate from the toilet area, it is positioned in plain view of the guest room)

Modest restrictions, as placement of appointments is well-proportioned to room size and traffic flow (If vanity area is separate from the toilet area, it is positioned in restricted view from the rest of the guest room)

Room size and placement of appointments provide an obvious degree of spaciousness, allowing increased ease of movement Room size and placement of appointments provide an abundance of space that contributes to the ultimate level of comfort and relaxation for multiple guests

	APPROVED	THREE DIAMOND	FOUR DIAMOND	FIVE DIAMOND
	Modestly enhanced lighting fixtures e.g., enhanced	Decorative lighting fixtures	Upscale design and materials	Upscale design and materials
	plastic cover, tube lighting	Multiple locations	Multiple locations	Multiple locations
ILLUMINATION			Illuminated shower	Illuminated shower
			Excellent level of overall illumination at each location	Custom function(s) provides for ambience options e.g., dimmers, point lighting, multiple switches, and/or natural light sources
				Leading-edge illumination effect
MIRROR	Modest design/size enhancement e.g., framed, beveled, etched Proportionately sized	Decoratively framed/ designed e.g., floating, illuminated Proportionately sized	Upscale materials, design Makeup mirror	Upscale materials, design Leading-edge effect e.g., television, defogger Illuminated makeup mirror
PERSONAL CARE (IF ECO-FRIENDLY OPTIONS EXIST, DISPENSERS MUST COORDINATE WITH VIBE/DÉCOR STYLE AS DESCRIBED PREVIOUSLY)	Two medium-size bars of soap (or equivalent) Two bottled items (or equivalent)	Multi-piece personal care package includes: • Two large-size bars of soap (or equivalent) • Three bottled items (or equivalent) Decorative presentation	Multi-piece personal care package includes: Two large-size bars of soap (or equivalent) Four bottled items (or equivalent) Two additional items Enhanced by fragrance, natural supplement, packaging, etc.	Comprehensive and luxurious selection of fashionable bath products Ample-size bars of soap and bottled items (or equivalent) Leading-edge effect

SHOWER

CURTAIN/

DOOR



Modest materials, design enhancement

Lightweight curtain e.g., vinyl/polyester -Or- lightweight glass door with aluminum frame



Decorative materials, design

Double curtain -Or- glass door with aluminum frame -Or- door-less design



Upscale materials, design e.g., linen texture, hemp, cotton/cottonpoly blend

Double curtain
-Or- heavyweight
glass door with/
without metal frame
-Or- door-less design



Leading-edge effect

Double curtain -Or- heavyweight glass door with/ without metal frame

Additional luxury enhancement (etched, frosted, embossed, tinted, upscale custom hardware, etc.)

SHOWER FIXTURES

Metal or plastic

Adjustable settings

Decorative materials, design and enhanced function e.g., rain showerhead, oversize wall-mounted showerhead, massage feature Upscale materials, design

One custom water feature e.g., body jets, hand-held sprayers, multiple showerheads, oversize ceiling rain shower, panel systems, steam shower Upscale materials, design

Multiple custom water features e.g., body jets, hand-held sprayers, multiple showerheads, oversize ceiling rain shower, panel systems, steam shower

Two-piece, elongated (with lid)

Two-piece, elongated (with lid)

Decorative design enhancement

Upscale design -Or- increased functionality

Recessed area

Upscale design -Or- increased functionality

Enclosed toilet-only area

TOILET











TOWELS

Modest enhancements in design, lightweight

Rough to touch

Low absorbency

Displayed on bars and/or shelves

Modest enhancements in design, medium

Soft to touch

weight

Medium absorbency

Displayed on bars and/or shelves

Upscale design, heavyweight

Plush to touch

Firm, self-supporting feel

Premium cotton with high absorbency

Luxurious appearance, with intricate and detailed enhancements to design

Heavyweight

Plush to touch

Firm, self-supporting feel

Premium cotton with high absorbency

Generous-size towels or bath sheets

TUB/SHOWER **SURROUND**

Modest enhancement to materials, design e.g., acrylic, ceramic tile, cultured marble/ granite

Decorative materials, design

Ceramic tile/solid surface

Tub and shower height soap dishes

Upscale materials, design

Solid surface e.g., marble, granite, stone or glass/ porcelain tiles

Tub and shower height soap dishes Upscale materials, design

Solid surface e.g., marble, granite, stone or glass/ porcelain tiles

Leading-edge effect

Custom treatment

Integrated seating/ shelving

Additional Guest Impressions and Features

The following items are not assigned a Diamond designation, but are factored into the overall assessment of the bathroom.

Overall Impression - The overall aesthetic impression of the design and functionality.

Comfort - The degree to which design and functionality contributes to physical ease and well-being.

Other - Unique attributes or other standout features or experiences.

AAA Four & Five Diamond Designations

These prestigious designations are achieved by a small percentage of all AAA Diamond properties — typically the most luxurious and pampering properties throughout North America. Less than one-half of one percent of AAA Diamond hotels receive the Five Diamond designation, while only six percent receive the Four Diamond designation. Establishments at these Diamond designations must consistently reflect upscale and extraordinary characteristics in their physical attributes and guest services.



Four & Five Diamond Service Expectations

AAA FOUR DIAMOND PROPERTIES

Properties identified by AAA as potential candidates for the Four Diamond designation must employ competent, full-time personnel and systems to provide guests with a comprehensive level of hospitality. Key guest service interaction points are:

- · Phone Operations
- Arrival and Departure
- · Check In/Out
- · Luggage Assistance
- · Room Delivery
- Housekeeping
- · General / Concierge Services

AAA FIVE DIAMOND PROPERTIES

Properties identified by AAA as potential candidates for the Five Diamond designation undergo multiple unannounced evaluations by a AAA inspector and a final decision by a panel of experts. Properties that receive the Five Diamond designation are subject to rigorous on-site assessments of all guest service areas. Each section is assigned a point value based on the overall levels of competency, refinement and hospitality.





AAA Hospitality Standards

1. RESERVATION SERVICES

- Initial call to property is properly received
- · Reservationist thanks caller for contacting the property or reservations office
- · Reservationist provides an appropriate introduction to guest
- · Reservationist addresses caller by name as appropriate for the manner of the guest
- · Reservationist anticipates caller's needs or offers a personalized recommendation
- · Reservationist provides rate structure and room availability
- Reservationist provides an overview of facilities and services
- · Reservationist exhibits competent/accurate knowledge of all associated facilities and hours of operation
- · Reservationist reviews reservation request
- · Reservationist exhibits a sincere desire to meet and comply with all guest requests
- · Reservationist is efficient and sensitive to the manner of the guest
- · Reservationist extends an appropriate closing
- · Property provides follow-up reservation confirmation in advance of arrival

2. ARRIVAL SERVICES

- · Cars in queue are acknowledged and appropriately handled on arrival
- · Attendant promptly opens the car door
- · Attendant extends an appropriate welcome
- · Attendant provides an appropriate introduction
- · Attendant confirms guest's name
- Attendant uses guest's name as appropriate for the manner of the guest
- Attendant explains parking procedures
- · Valet parking is offered
- · Attendant promptly offers to unload luggage
- · Attendant explains luggage handling procedures
- Attendant provides unsolicited direction to registration area
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant or lobby greeter escorts guest to the appropriate area
- · Attendant extends an appropriate closing

3. CHECK IN SERVICES

- · Attendant extends an appropriate welcome
- · Attendant provides an appropriate introduction
- · Attendant confirms guest's name
- · Attendant addresses guest by name during initial greeting
- Attendant discreetly uses guest's name as appropriate for the manner of the guest
- · Attendant gathers and provides information in a discreet manner to protect guest security and privacy
- · Preregistered guests are not solicited for additional information
- · Attendant confirms rate and type of room
- · Attendant discreetly provides room number
- · Attendant provides all registration materials to the guest in a manner that is convenient for the guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is efficient and sensitive to the manner of the guest
- Guest is escorted to room
- · Attendant extends an appropriate closing

4. BELL SERVICES (CHECK IN)

- · Luggage delivered before guest, with guest escort or within five minutes of guest's initial arrival to room
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate for the manner of the guest
- · Attendant takes the initiative in providing property information
- Attendant anticipates guest's needs or offers a personalized recommendation
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- Attendant places luggage on luggage stand or in appropriate area
- · Attendant explains features and functions of room, including technology and connectivity features
- · Attendant offers to fill ice bucket
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing

5. EVENING HOUSEKEEPING SERVICES

- · Attendant folds back or removes bedding as appropriate
- · Attendant straightens bathroom
- · Attendant refolds toilet tissue point
- · Attendant cleans soiled surfaces
- Attendant replaces or straightens (if reuse elected by guest) used towels
- · Attendant replenishes depleted amenities as appropriate
- Attendant empties wastebasket
- · Attendant adjusts drapes as appropriate
- · Attendant adjusts room lighting
- · Attendant delivers complimentary amenity
- · Attendant refreshes ice
- · Attendant replaces used glasses
- Attendant displays evening services available to the guest, such as: laundry, room service or shoeshine information
- · Attendant leaves printed nighttime sentiment for guest
- · There is additional evidence of personalized services

6. GUEST REQUESTS

- Service phone extension is answered within three rings
- · Operator extends an appropriate greeting
- · Operator uses guest's name as appropriate for the manner of the guest
- · Operator anticipates guest's needs or offers a personalized recommendation
- · Operator is efficient and sensitive to the manner of the guest
- · Guest service is available by alternate means (digital application, texting, in-room device)
- · Requests are acknowledged and expected fulfillment time is given
- · Requests are handled with sense of urgency
- · Item or service is received promptly, or at requested time
- · Delivery interaction includes the use of guest's name as appropriate for the manner of the guest
- · Staff anticipates guest's needs or offers a personalized recommendation
- · Staff follows up appropriately to ensure guest satisfaction



7A. IN-ROOM DINING (ORDER SERVICES)

- Service is available 24/7
- · Menu includes ingredients and dishes in keeping with other upscale dining option(s) offered at the property
- · Service number is answered within three rings, or instant access is available through other device/system
- · Operator extends an appropriate greeting
- · Operator uses guest's name as appropriate for the manner of the guest
- Operator exhibits a sincere desire to meet and comply with all guest requests
- · Operator anticipates guest's needs or offers a personalized recommendation
- · Operator repeats order to guest for confirmation
- · Operator is efficient and sensitive to the manner of the guest
- Operator provides time estimate for delivery (within 30 minutes)
- · Operator extends an appropriate closing

7B. IN-ROOM DINING (DELIVERY SERVICES)

- Delivered within five minutes of operator's commitment (guest is notified in advance if more than five minutes early)
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate for the manner of the guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant confirms tray/table placement
- · Attendant is appropriately conversant during set-up and delivery
- · Attendant reviews guest order
- Attendant asks guest's permission to prepare table, pour beverage and remove food cover(s); acts accordingly
- · Food presentation and quality of ingredients reflect an upscale experience
- All appropriate dishware and linens are of an upscale quality
- · All food is served at the proper temperature
- All food is prepared as ordered
- · Attendant provides written or spoken instructions for table/tray removal
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing
- Trays/tables are removed within 15 minutes, on request

8. CONCIERGE SERVICES

- · Concierge is on duty or a "special services" number is available for guest use 24/7
- · Attendant extends an appropriate greeting
- · Attendant uses guest's name as appropriate for the manner of the guest
- · Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant demonstrates an extensive knowledge of area attractions and services
- · Attendant demonstrates first-hand knowledge beyond common internet search capability
- Attendant fulfills guest's special request(s)
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing



9. BELL SERVICES (CHECK OUT)

- Service number is answered within three rings, or alternative electronic request is acknowledged
- · Operator extends an appropriate greeting
- · Operator uses guest's name as appropriate for the manner of the guest
- · Operator exhibits a sincere desire to meet and comply with all guest requests
- Operator offers to retrieve car or arrange other transportation
- · Operator is efficient and sensitive to the manner of the guest
- · Operator extends an appropriate closing
- · Attendant arrives within ten minutes of request
- · Attendant extends an appropriate greeting
- Attendant uses guest's name as appropriate to the manner of the guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant anticipates guest's needs or offers a personalized recommendation
- Attendant is appropriately conversant with guest while providing assistance
- · Attendant inquires about, or checks for, guest belongings possibly left behind
- · Attendant is efficient and sensitive to the manner of the guest
- · Attendant extends an appropriate closing

10. CHECK OUT SERVICES

- Alternative check out methods are available (mobile/online/in-room device)
- Attendant recognizes waiting guests appropriately
- · Attendant extends an appropriate greeting
- · Attendant confirms guest's name
- · Attendant uses guest's name as appropriate for the manner of the guest
- Attendant inquires about guest stay / engages in conversation with guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant offers a copy of the folio for review
- · Attendant confirms payment method
- · Attendant presents guest folio options as appropriate
- · Attendant expresses a sincere thank you for staying at the property
- · Attendant sincerely encourages guest to return
- Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is efficient and sensitive to the manner of the guest
- Attendant extends an appropriate closing

11. DEPARTURE SERVICES

- Given adequate notice, the guest's vehicle is waiting or alternate transportation is readily available
- Attendant extends an appropriate greeting
- Attendant uses guest's name as appropriate for the manner of the guest
- Attendant anticipates guest's needs or offers a personalized recommendation
- · Attendant is appropriately conversant with guest
- Attendant reviews all of guest's belongings and their placement in vehicle
- · Attendant opens and closes door for guest(s)
- · Attendant is efficient and sensitive to the manner of the guest
- Attendant exhibits a sincere desire to meet and comply with all guest requests
- · Attendant extends an appropriate closing



12. MISCELLANEOUS STAFF SERVICES

- · Guests are graciously provided directions or offered assistance via escort on request
- · All associates display a high level of engagement
- · There is evidence that all associates are empowered by management to resolve guest issues immediately
- · All associates fulfill guest's special requests
- · All associates are appropriately attired; name tags are clearly visible, or proper introduction is provided
- · All associates demonstrate appropriate behavior
- · All associates demonstrate appropriate hygiene
- · Short-notice pressing is available
- · Shoeshine service is available
- · At least one food and beverage outlet is comparable to a Four or Five Diamond designation







Section Three

THE **LISTING**

Once a property is included in the AAA Diamond Program, we use factual property information and descriptive details to create hotel listings in AAA travel information products. Basic listings do not contain advertising or promotional verbiage, and are published at no cost to the establishment.

While you provide the objective information contained in hotel listings, the descriptive narrative is composed by AAA experts to convey key property components to guide AAA/CAA members. All listing information is updated annually, and establishments are contacted accordingly. Failure to provide information in a timely manner may result in the removal of your property from our products.

AAA Hotel Listings: Rich in Inspection Details

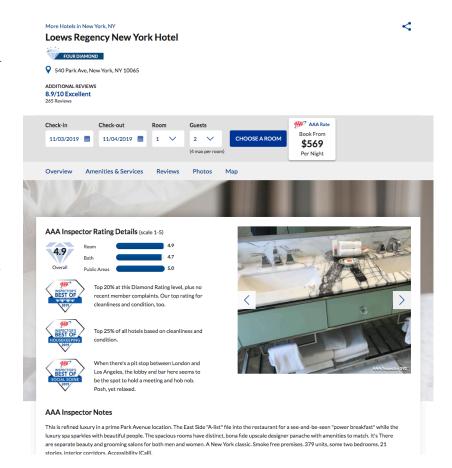
Foremost in your listings across AAA travel information products is your **AAA Inspector Designation**, which conveys the type of experience you provide,.

In the AAA Travel Guides and TripTik Travel Planner on AAA.com, additional inspection details provide deeper insight to guide decisionmaking.

AAA Inspector Designation Details are your actual overall, room, bath and public areas inspection scores.

AAA Inspector's Best Of Badges recognize exceptional achievements or offerings in areas members consider when choosing hotels.

AAA Inspector Notes provide descriptive details, tips and insight on attributes that destinguish your hotel.



Best Of Badges:

ALIGNING HOTEL STRENGTHS WITH MEMBER PRIORITIES

AAA determines a property's eligibility for one or more badges using the objective and subjective criteria below. Hotels are not notified as badges are added or removed since changes occur any time as a result of ongoing inspections and member feedback. The badges provide real-time information to help meet member priorities.



Hotels that earned cleanliness and condition scores in the top 25% of all AAA Diamond hotels for the last two inspections.



Hotels that earned an overall inspection score in the top 20% for hotels with this Diamond designation.



Hotels identified by inspectors for remarkable offerings in one of these areas:

Family-Friendly Meetings/Events Pool Scenic View Value
Landscape Personal Favorite Recreation Social Scene Wow Effect
Location Pet-Friendly Romantic Spa



Eligibility Criteria for Separate Hotel Listing (Dual-branded development)

AAA only provides separate listings for areas or sections of a property that provide clearly differentiated member experiences. The distinct sections may be located at the same property, in the surrounding complex or at a contiguous structure. The following criteria are applied to determine if a hotel is eligible for separate listing consideration. If applicable, qualified entities are each assigned their own Diamond designation based on the guidelines outlined on pages 13-38.

ELIGIBILITY CRITERIA FOR SEPARATE HOTEL LISTING		Diamond Designation			
		3	4	5	
Property is open to the public on a full-time basis	✓	√	√	√	
Property name/brand is distinctly different	✓	√	√	✓	
Property contact phone number is exclusive	✓	√	√	✓	
Concept/Theme is distinctly different	✓	√	√	✓	
Marketing program is distinctly different and exclusive to the property	✓	√	√	✓	
Booking capability is exclusive to the property	✓	√	√	✓	
All consumer media channels position the property as a separate entity	✓	√	√	✓	
Property is clearly distinct by virtue of a separate wing, tower or series of contiguous floors	✓	√	√	✓	
Primarily, property access is restricted to registered guests for the brand			√	✓	
Staff is clearly identifiable with the brand (uniform, manner) and solely dedicated to the property			√	✓	
Exterior entrances are exclusive to the property				✓	
Reception area is solely dedicated to the property				✓	
Common areas/facilities are separate and exclusively dedicated to the property				√	
Arrival process is solely dedicated to the property				✓	
In-room services are solely dedicated to the property				✓	
Concierge services are solely dedicated to the property				√	

A property must clearly qualify as a distinct and separate entity. The following examples are NOT eligible for separate listings:

- · Concierge levels that offer upgraded amenities and sometimes a higher level of service.
- · Property sections or buildings that are separate but not clearly differentiated.
- Exclusive sections of a property that require additional guest membership qualifications and, therefore, are not readily available for use by all AAA/CAA members.

FYI Designation



This designation identifies properties that are notable and offer potential member value but have not been inspected or Diamond designated due to one of the following reasons:

- · Too new to evaluate.
- Under construction.
- · Undergoing extensive renovations.
- Has not been inspected.
- Does not meet all AAA Diamond Program requirements but provides members a highly distinct and valuable experience.

CLASSIFICATIONS

ALL DIAMOND DESIGNATED PROPERTIES ARE CLASSIFIED BASED ON THE STYLE OF OPERATION. CLASSIFICATIONS MAY BE PRECEDED BY ONE OR MORE SUBCLASSIFICATIONS IF APPLICABLE:

Bed and Breakfast: Typically owner-operated with extensive personal touches. Guests are encouraged to interact during evening and breakfast hours. A continental or full, hot breakfast is included in the room rate.

Cabin: Often located in wooded, rural or waterfront locations. Freestanding units are typically rustic and of basic design. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Condominium: Apartment-style accommodations of varying design or décor. Units often contain one or more bedrooms, a living room, a full kitchen and an eating area. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Cottage: Often located in wooded, rural or waterfront locations. Freestanding units are typically home-style in design and décor. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Country Inn: Although similar in definition to a bed and breakfast, country inns are usually larger in scale with spacious public areas and offer a dining facility that serves breakfast and dinner.

Hotel: Typically a multistory property with interior room entrances and a variety of guest unit styles. The magnitude of the public areas is determined by the overall theme, location and service level, but may include a variety of facilities such as a restaurant, shops, a fitness center, a spa, a business center and meeting rooms.

House: Freestanding units of varying home-style design. Often containing two or more bedrooms, a living room, a full kitchen, a dining room and multiple bathrooms. Essential cleaning supplies, kitchen utensils and complete bed and bath linens are supplied.

Motel: A one- or two-story establishment with exterior room entrances and drive up parking. Public areas and facilities are often limited in size and/or availability.

Ranch: Typically a working ranch featuring an obvious rustic, Western theme, equestrian-related activities and a variety of guest unit styles.

SUBCLASSIFICATIONS (IF APPLICABLE):

Boutique: Often thematic, typically informal yet highly personalized; may have a luxurious or quirky style that is fashionable or unique.

Casino: Offers extensive gambling activities, such as blackjack, craps, keno and slot machines.

Classic: Renowned and landmark properties, older than 50 years, well known for their unique style and ambience.

Contemporary: Overall theme reflects characteristics of minimalist trends with clean, architectural lines and an openspace feel. Black, white and bold, saturated colors are typical.

Extended Stay: Offers a predominance of long-term accommodations with a designated full-service kitchen area in each unit.

Historic: Over 75 years old with one of the following documented historical features:

- · Maintains the integrity of its historical nature
- · Listed on the National Register of Historic Places
- · Designated a National Historic Landmark or located in a National Register Historic District

Resort: Extensive recreational facilities and programs may include golf, tennis, skiing, fishing, water sports, spa treatments or professionally guided activities.

Vacation Rental: Typically houses, condominiums, cottages or cabins; these properties are "home away from home" self-catering accommodations.

Accessibility



Accessible Features Icon

Denotes a property that has some accessible features. It may be fully accessible, semi-accessible, or meet some of the needs of hearing-impaired individuals.

Accessibility is not a AAA Diamond Program requirement and will not affect your Diamond designation. However, we strongly encourage you to make every effort to meet the needs of all your guests – including mature travelers and those with disabilities

MEMBER COMMENT PROCEDURES

AAA MEMBER RELATIONS CLOSELY MONITORS THE NUMBER AND TYPE OF COMMENTS SUBMITTED ABOUT AAA INSPECTED PROPERTIES. All comments are carefully reviewed for validity and included as part of the property record.

If complaints are received, AAA will notify the property and provide an opportunity to resolve the matter in a reasonable period of time. If a member complaint is determined to be of an extreme nature, AAA may act to remove a property's AAA designation and listing immediately.

If your property no longer meets AAA Diamond Program requirements because of member complaints, you may submit a written request for re-inspection one year from the date of last inspection. The request should include an explanation of actions taken to limit future complaints and be addressed to:

AAA Diamond Program

1000 AAA Drive, Mailstop 51 Heathrow, FL 32746-5063 AAAInspections@national.aaa.com

THE AAA APPEALS PROCESS

THE APPEALS PROCESS IS A RESOURCE FOR ALL INSPECTED PROPERTIES.

What can I appeal?

You may appeal your property's AAA Diamond Program status or Diamond designation. Each situation is handled on an individual basis.

What is the process to file an appeal?

Before you file an appeal, please contact AAA Customer Service to discuss your questions or concerns. An analyst may be able to answer your questions immediately or, if additional information or discussion is needed, will direct you to the AAA Diamond Program regional manager of inspections for your area.

AAA Customer Service

407-444-8370. Option 2 AAAListings@national.aaa.com M-F, 8:30 a.m. - 5:15 p.m. (ET)

If an issue remains unresolved after the above steps, you may choose to present relevant information to the AAA Appeals Committee for objective review. All appeals must be submitted by property owners/operators in writing to the address below. You may include pictures, documents or other pertinent materials to support the appeal. To expedite review, please outline the specific concerns in a succinct manner. Each appeal is thoroughly researched and given thoughtful consideration and a substantive reply by the committee. The committee's decision on your appeal is considered as AAA's final response. You will be notified as to the status of your appeal within 45 days of receipt of your written statement.

AAA Appeals Committee

1000 AAA Drive, Mailstop 51 Heathrow, FL 32746-5063

Green Programs



AAA supports environmental management and sustainability throughout the lodging industry to the extent that truly effective programs maintain quality standards of guest comfort. We strongly encourage continued use of programs that offer guests choices without negative consequences for noncompliance. Effective green programs are intended to reduce waste without reducing guest comfort.

In AAA travel information products, lodgings certified by approved green programs are identified with an icon in their listing.

AAA is not involved in the evaluation or certification of a property's environmental practices but does regularly review requirements and best practices related to the most reputable sustainable programs.

QUESTIONS?

Establishments in all areas of the U.S. (excluding Southern California; see below), Canada, Mexico and the Caribbean should contact AAA at:

AAA Listings/Customer Service

AAAListings@national.aaa.com 407-444-8370, Option 2

AAA Diamond Program

1000 AAA Drive, Mailstop 51 Heathrow, FL 32746-5063

Inspection Applications: AAAInspectionApplication@national.aaa.com

> Inspection Customer Service: AAAInspections@national.aaa.com

Official Appointments and Advertising

salesinfo@national.aaa.com 407-444-8280

Establishments in Southern California should contact the following AAA club:

Automobile Club of Southern California

P.O. Box 25001 Santa Ana, CA 92799-5001

Inspections and Official Appointments

714-885-2247

Advertising

714-885-2394

A HISTORY OF SERVICE

In 1937 to provide improved travel information for members, AAA employed its first inspectors, called field reporters, to personally visit and report on hotels and restaurants. This information was made available to members in the three regional TourBook guides published at that time. Today, AAA's professionally trained inspectors continue this practice as they inspect and assess more than 59,000 hotels and restaurants to help travelers enjoy a positive experience.